

Midsize Enterprise Summit UK & Ireland  
Post Event Press Release

Headline

Winners of European Midsize Enterprise Innovation Awards Announced

**Bedford, N.H., June 15, 2005** -- Vision Events, a Gartner, Inc. (NYSE: IT and ITB) company, announced the winners and nominees of the Midsize Enterprise Innovation Awards from the 2<sup>nd</sup> Annual Midsize Enterprise Summit UK & Ireland. Three leading technology providers were chosen and honored during the Summit, which was held in Dublin, Ireland at the CityWest Conference and Golf Resort from June 7 – 9, 2005.

"IT spending at medium-sized organizations in Europe is forecasted to increase by 5% in 2005," said Charles Badoian, event director for Midsize Enterprise Summit. "So naturally, the Midsize Enterprise Innovation Awards are highly sought after by all summit participants."

The gathering of over 100 pre-qualified Senior IT Executives who attended the Midsize Enterprise Summit completed confidential ballots to select technology providers for the Awards after previewing and learning about new technologies and products in private boardroom appointments. During the ceremony on Thursday, 9 June, 2005 corporate sponsors and vendors were recognized for these achievements:

**Best Presentation: salesforce.com**

Eighty percent of the senior-level attendees indicated prior to the Summit that Customer Relationship Management was a key issue for their organizations. salesforce.com, a global leader in on-demand CRM services captured the audience's attention with their compelling presentation.

**Best Solution: CommVault**

The winner in this category, CommVault® provides unified enterprise data management solutions to ensure high-performance data protection, universal availability and simplified management of complex storage networks. Alasdair Kilgour, Commvault's Managing Director stated: "We are especially pleased to win this award because we were nominated by the attendees of the Midsize Enterprise Summit – all of the people who are searching for better ways to deal with the real storage issues of the day: compliance, management of explosive data volumes along with its protection & availability, whilst doing so in a way that will minimize administration cost and optimise infrastructure efficiency. This is further validation of CommVault's QiNetix Unified Data Life Cycle solution."

**Best Technology Provider: Cisco Systems**

Cisco, the leading supplier of networking equipment & network management for the Internet, was the winner in this illustrious category – which included nominees CommVault, Hewlett Packard UK, and Microsoft.

John Mason, Cisco's Vice President, Mid Market & Medium Enterprise, EMEA, said, "We are very proud to be voted Best Technology Provider at the Gartner Midsize Enterprise Summit 2005, particularly as it is voted for by the attending customers. We

were also pleased to see so much interest in Cisco IP Communication technology and the interactions with the customers and analysts throughout the event was very worthwhile. We would like to thank the Midsize Enterprise Summit team for putting on such a great event."

In 2005, the next Midsize Enterprise Summit takes place in Salt Lake City, Utah on September 18-21, 2005 at The Grand America Hotel.

The 2006 European Midsize Enterprise Summit will be held in Madrid, Spain on June 13 – 15, 2006.

### **About the Midsize Enterprise Summit**

The Midsize Enterprise Summit brings Senior IT Executives from midsize businesses together with Gartner Analysts, and leading and emerging Technology Providers. The focus — enabling strategic IT decision making — embraces midmarket-specific issues, trends and solutions from a horizontal and vertical industry-specific perspective. The business-intensive format includes Gartner-led sessions, technology provider-led world premieres and private boardroom appointments, a showcase of exhibits, and networking functions. More information on this Summit is available at [www.midsizeenterprise.com](http://www.midsizeenterprise.com).

### **About Vision Events**

Vision Events, a Gartner (NYSE:IT and ITB) company, is a leading producer of highly focused business events that bring resellers and end users together with leading and emerging technology providers in private boardroom appointments to form strategic partnerships and secure new business in the technology sector. Each event, both domestic and international, is designed to enable technology providers to establish new alliances and build new business with high-level decision-makers who participate by invitation only. For more information, visit [www.visionevents.com](http://www.visionevents.com).

### **About Gartner**

Gartner, Inc. (NYSE: IT and ITB) is the leading provider of research and analysis on the global information technology industry. Gartner serves more than 10,000 clients, including chief information officers and other senior IT executives in corporations and government agencies, as well as technology companies and the investment community. The Company focuses on delivering objective, in-depth analysis and actionable advice to enable clients to make more informed business and technology decisions. The Company's businesses consist of *Gartner Intelligence*, research and events for IT professionals; *Gartner Executive Programs*, membership programs and peer networking services; and *Gartner Consulting*, customized engagements with a specific emphasis on outsourcing and IT management. Founded in 1979, Gartner is headquartered in Stamford, Connecticut, and has 3,700 associates, including more than 1,000 research analysts and consultants, in more than 75 locations worldwide. For more information, visit [www.gartner.com](http://www.gartner.com).